



Friends of Finance

February , 2012

February 16, 2012

Thomas Petrie

Vice Chairman

Bank of America Merrill Lynch



Thomas Petrie was a co-founder of Petrie Parkman & Co., a Denver and Houston based energy investment banking firm that merged with Merrill Lynch in December 2006. With this transaction, he became a vice chairman of Merrill Lynch, which was subsequently acquired by Bank of

America. Previously, he was a managing director and senior oil analyst at The First Boston Corporation.

During his career, Petrie has been an active advisor on more than \$200 billion of energy related mergers and acquisitions, including many of the largest. Among other assignments, Petrie Parkman advised the Kingdom of Saudi Arabia on its natural gas initiative, the State of Alaska on gas pipeline options, and the U.S. Department of Energy on the sale of the Elk Hills oilfield.

Reservations are required. You may register on-line at: <https://collinssecure.utulsa.edu/fof/Meetings.aspx> or contact Judy Adair judy-adair@utulsa.edu or 918-631-2588. Friends of Finance members will have preference until February 2, 2012.

Meeting Sponsor



We extend our thanks and appreciation to Laredo Petroleum, Inc. for serving as our Luncheon Sponsor.

March 16, 2012

Todd Dobson

Sr. EVP & CFO

MidFirst Bank



As senior executive vice president and chief financial officer for MidFirst Bank, Mr. Dobson oversees the bank's investment portfolio strategies, interest rate risk hedging, enterprise risk management, treasury activities, financial reporting and tax function. He also manages the credit approval and monitoring function of the bank. Before joining MidFirst in 1991, he spent seven years with Price Waterhouse as a tax manager and certified public accountant. After joining MidFirst, he was promoted to the position of treasurer in 1994, was named chief financial officer in 1995, executive vice president in 1998, and senior executive vice president in 2011. Mr. Dobson joined MidFirst's board of directors in 2007.

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Upcoming Executive Luncheons:

Date	Speaker	Position	Company	Sponsor
02/16/2012	Tom Petrie	Vice Chairman	Bank of America Merrill Lynch	Laredo Petroleum
03/16/2012	Todd Dobson	EVP & CFO	MidFirst Bank	MidFirst Bank
04/17/2012	Jerry Stritzke	President & CEO	Coach, Inc.	Trust Company of Oklahoma
05/16/2012	Peter Kagan	Managing Director, Energy	Warburg Pincus, LLC	Laredo Petroleum

Membership

Last year we had membership of 480. As of today, 2011-2012 membership is at 370 – towards a goal of 525. We are working very hard to meet this ambitious goal by encouraging everyone who was a member last year to renew and asking all former members who were not members, last year, to once again become members. If you are a TU graduate within the last twelve months, your membership fee is only \$10. If you live outside of the Tulsa area (more than 50 miles) your membership fee is only \$10. Membership fees support all of the expenses associated with Friends of Finance. Show your support for FOF, The Collins College of Business, and TU by joining today.

To renew your membership or join, go to <https://collinssecure.utulsa.edu/fof/Application.aspx>. Encourage your friends and colleagues to do the same. Friends of Finance is the largest and strongest finance group in Oklahoma and the Southwest. Your membership will help us maintain our leadership position. Members since our last newsletter are below. For a complete list of members, please go to: <https://collinssecure.utulsa.edu/fof/Members/>

Katie Ahrens
Austin Cox
Randy Goodwin

Greg Kichler
Britt Radford
Ryan Torregrossa

Rusty Turpin
Robert Wagner
Yue Yuan

Leadership

Our officers and directors for 2011-2012 are:

Officers

President	Jim Holloman, MidFirst Bank
VP Programs	Jim Arens, Trust Company of Oklahoma
Treasurer	David Dunham, Unit Corp.
Secretary	Lindsey Madden, BOK
Membership	Kieran Major, Williams

Directors

J. Markham Collins, TU
Sam Combs, ComStar Advisors
Janet Duffy, Samson Investment Company
Randy Foutch, Laredo Petroleum
Phil Reedy, Cherokee Nation Businesses
Derek Reiners, ONEOK, Inc.
Rod Sailor, Williams

Executive Luncheon Sponsors

If your firm would like to gain some additional recognition and support FOF, it is now possible to be designated as a Friends of Finance Executive Luncheon Sponsor. A Luncheon Sponsor would receive recognition in our newsletter, recognition at the meeting on PowerPoint slides prior to the meeting, recognition from the podium, and a table for eight at one luncheon with preferential seating. One member of the sponsoring firm will be seated at the Head Table with the speaker. The Luncheon Sponsorship is for one meeting. The cost to sponsor the luncheon is \$2,500. Contact Judy Adair, (judy-adair@utulsa.edu or 631-2588) if you are interested in being a Luncheon Sponsor.

Fees

Fees for the 2011-2012 year have been reduced as of January 13, 2012:

\$120	(Membership plus all luncheon fees)
\$50	(Tulsa area members - membership fee only)
\$10	(out-of-area members - outside 50 mile radius of Tulsa)
\$10	(current TU full-time student or TU graduate within the last year)
\$240	(Membership plus all luncheon fees for yourself and one guest)
\$250	One reserved table (8 seats)
\$1,000	(One reserved table at each remaining luncheon)

Members may bring a first time attendee as a guest at the member rate.

FOF Web Site

The FOF website www.utulsa.edu/fof/ includes a number of services as listed below.

New Membership

<https://collinssecure.utulsa.edu/fof/Application.aspx>

Meeting Registration

<https://collinssecure.utulsa.edu/fof/Meetings.aspx>

Members Services

<https://collinssecure.utulsa.edu/fof/Members/>

(restricted to FOF members and requires a user name and password which you obtain when you join or renew your membership). After signing in, you may go to:

Membership Renewal

All of your profile information will come up so you don't have to re-enter this information.

Membership Directory

A listing of all FOF members is provided. Contact information is available only if members agree to have it posted.

Job Postings

Corporate job openings are posted on the web site by members. View job description of openings after logging in to Member Services.

Shuttle Service



Bill White Shuttle Service will provide shuttle service from the parking lots along Gary Place to the Allen Chapman Activity Center between 11:00 a.m. and 2:00 p.m. See [University of Tulsa Parking Map](#) for a campus parking map. Please let us know if you have questions.

Alumni News

If you have been promoted, changed companies, earned another degree or have personal information (marriage, birth of child, etc.) please send the information along with a color picture to (judy-adair@utulsa.edu) and we will include it in our newsletter.

2011 – 2012 Finance Excellence Fund

Thanks to the amazing support of FOF members and friends, our 2010-2011 fundraising exceeded our expectations! A record number of donors, 224, contributed \$252,803. On behalf of all future students who will benefit from scholarships as a result of your giving, thank you!

The Finance Excellence Fund Committee, led by Bob Boyd and Jake Dollarhide, has set the goal of \$275,000 for this year. More importantly, they have challenged the membership to do two things: Members who have donated in the past are asked to increase their gifts and members who have not donated in the past are asked to participate at some level. The goal is 100% participation. In the near future, you will be receiving an official request to give. If you want to avoid getting one more piece of mail, you may contribute on-line at: <https://collinssecure.utulsa.edu/fof/Pledge.aspx> or mail a check payable to University of Tulsa Finance Excellence Fund:

Friends of Finance
Collins College of Business
The University of Tulsa
800 South Tucker Drive, Helm 118-G
Tulsa, Oklahoma 74104-9700

Take-A-Student to Lunch

One goal of Friends of Finance is to assist our students. Assistance may be in the form of employment advice, employment opportunities, and mentoring. One way to do this is to participate in our Take-A-Student to lunch program. Contact Judy Adair at 918-631-2588 or judy-adair@utulsa.edu. Please ask for the student(s) when you check in.

Corporate Internships in the MS in Finance Program

A major factor in the outstanding success of our MS in Finance program has been our Corporate Internship Program. The students work 20 hours a week and attend classes year round. Compensation and tuition support is similar to a traditional co-op program.

Firms that have participated in the internship program have been very pleased and have hired many of their interns. BOK, Williams, NORDAM, Samson, SemGroup, Seminole, Laredo, ONEOK, and Clear Ridge Capital have all participated in the program.

The average GMAT entrance score for our MSF program is 670, which is exceeded by only 25 MBA programs in the U.S. If you would like to tap into this exceptional talent pool, contact Rick Burgess, Richard-burgess@utulsa.edu or 918-631-3067). As one participant says, "The internship program allows me to hire Ivy League talent at Tulsa prices." You can do the same!

Update on the School of Finance, Operations Management, and International Business

Interest in the Finance major continues to be strong. It currently is the largest undergraduate major in the Collins College of Business, with 163 majors. That is up from 136 last year. The Master of Science in Finance also is up with 43 enrolled for Spring 2012 compared to 25 in Spring 2011.

The Student Investment Fund (SIF) is currently coordinated by Adjunct Professor and Collins College Executive Advisory Board member, Tally Ferguson. Tally is Sr. VP and Director of Risk Management at BOK Financial. According to Professor Ferguson, there are 17 students enrolled in the SIF class this semester. The portfolio is currently valued at \$2,433,633.

Corporate Sponsors

A Corporate Sponsorship provides a table for eight at each luncheon with preferential seating; recognition in each newsletter; recognition at each meeting on PowerPoint slides prior to the start of each luncheon, a listing on a display board at each luncheon, and recognition from the podium at a number of the luncheons.

To ensure that individual members have adequate seating the Board has limited the number of Corporate Sponsors.

The annual cost of a Corporate Sponsorship is \$3,500. If you are interested in having your corporation join, contact Judy Adair at 631-2588 or judy-adair@utulsa.edu for details. Corporate Sponsors for this year are:

TRUST
COMPANY of OKLAHOMA



LAREDO
PETROLEUM, INC.

MAGELLAN
MIDSTREAM PARTNERS, L.P.

ALLIANCE RESOURCE
PARTNERS, L.P.

Williams



Commerce Bank
Member FDIC

EideBaillySM

CPAs & BUSINESS ADVISORS

MIDFIRST BANK



Adams Hall
Asset Management, LLC

ONEOK

JPMorganChase

Samson

Northwestern Mutual
FINANCIAL NETWORK®

Affiliate's Programs

Last year our partnerships with other professional groups worked very well. They helped to promote our programs and we did the same. This year, we will continue our partnerships.

Tulsa's Young Professionals

Giving Tulsa's Young Professionals a voice. A voice in our community. A voice in the business community. And ultimately, a voice in our future.

Tulsa's Young Professionals is a quality group of diverse young professionals working together to showcase Tulsa as a cool place to live, work and play. TYPros provides its members with opportunities to get in front of and build relationships with local community and business leaders.

Not only does TYPros give young professionals a voice - it gives them an outlet for affecting change in the Tulsa community. TYPros seeks to work hand-in-hand with current community and business leaders to learn from their experiences and to create a young professional-friendly atmosphere.

For more information, go to: <http://www.typros.org/>

NAIC

Greater Tulsa Area Chapter, BetterInvesting

4th Thursday Free Education Classes

6:45 p.m. – 7:30 p.m.

Hardesty Library, 8316 E. 93rd

NAIC Contact:

Tami deangelistami@hotmail.com or 747-9303

or

Barbara wollmersh@aol.com

TU Executive & Professional Development

The Center for Executive & Professional Development (CEPD) in the Collins College of Business can help you brush up your business acumen or prepare for new professional credential.

Global Business Seminar Series

A joint venture between Collins College CEPD and Tulsa Global Alliance.

- March 1, 7:30 – 10:30 a.m. – “Breaking the Barriers: 6 steps to Going Global.” Find answers to breaking the barriers to expanding into international business with firms who have done it and service providers who help.
- Late Spring 2012 – “Show Me the Money” (dates to be announced) The beginning of a new, multi-level Finance program jointly sponsored by Collins College CEPD and Friends of Finance. Watch for more information in the coming weeks.

For more information and to register online:

<http://bus.collins.utulsa.edu/cepd/programs.asp>

or call 918.631.2215