

ERSITY Friends of Finance

November, 2005

November 17, 2005 Diana S. Ferguson Senior Vice President Sara Lee Corporation

Our **FOF** Executive speaker Luncheon for November Diana S. Ferguson, Senior Vice President of Strategy Corporate Development of Sara Lee Corporation. She is responsible for corporate strategy and leading the company in transforming its



portfolio of businesses. Ferguson joined Sara Lee in 2001 as the company's vice president and treasurer. Prior to that, she served as vice president and treasurer of Fort James Corporation. During her career, Ferguson also has held financial positions at Eaton Corporation, Fannie Mae, the First National Bank of Chicago and IBM in Chicago.

Ferguson holds a Bachelor of Arts degree from Yale University and a master of management degree from Northwestern University's J.L. Kellogg School of Management.

Reservations are required. To reserve your seat, please contact Judy Miller at 631-2588 or <u>judy-miller@utulsa.edu</u>. You may register on-line at: https://bus.cba.utulsa.edu/fof/reg.asp

Shuttle Service

Bill White Shuttle Service will again be providing a continuous shuttle service form the parking lot north of the Reynolds Center (8th & Harvard) to the Allen Chapman Activity Center between 11:00 a.m. and 2:00 p.m. See <u>University of Tulsa Parking Map</u> for a campus parking map.

January 20, 2006 J. Larry Nichols Chairman & CEO Devon Energy Corporation

J. Larry Nichols is Chairman and Chief Executive Officer of Devon Energy Corporation, will be our luncheon speaker for January 2006. Nichols joined Devon in 1970, became President in October, 1976, Chief Executive Officer in 1980 and Chairman of the Board on September 14, 2000.



Devon is the largest U.S.-based independent oil and gas exploration and production company. Devon's proved reserves total 2.1 billion equivalent barrels, of which 85% is in North America and 15% is international. Devon is also one of the largest independent processors of natural gas and natural gas liquids in North America. The company has an enterprise value of approximately \$32 billion. Devon is included in the S&P 500 Index and its common shares are traded on the New York Stock Exchange, ticker symbol DVN.

Before joining Devon in 1970, Nichols served served as Law Clerk to Chief Justice Earl Warren and Justice Tom Clark of the U.S. Supreme Court from 1967 to 1968. He then served as Special Assistant to Assistant Attorney General William Rehnquist in the U.S. Department of Justice in Washington, D.C.

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Internship Program

One of the major goals of our 2005 Strategic Plan is to provide professional summer internships for our undergraduate Finance majors, MS in Finance students, and MBA students with an interest in Finance. Our tactics for achieving this goal are still under development but will include the following:

- 1. A resume book for all of the foregoing students will be developed and made available at FOF luncheons, through requests, and as we visit with corporations.
- 2. All student resumes will be posted on our FOF Job website.
- 3. All job listings, interviewing, etc. will be handled by Career Services just as it has been in the past. FOF's role will be to increase the number of opportunities for students.

To help FOF meet our internship goal, please encourage people in your departments and your HR departments to include TU on their list of recruiting schools. To post an internship or full-time position, please contact Career Services at 631-2549. Contact Roger Bey 631-2946 if you have questions about how you can support FOF's internship goal. An excellent way to get to know our students and increase your chances of hiring our best is to participate in our "Take-A-Student to Lunch Program" which is described in another section of this newsletter.

TU MSF Student Attends U.S. Foreign Policy Colloquium



It was a great honor for me to be accepted and invited to attend the U.S. Foreign Policy Colloquium held from June 1st to June 4th, 2005 in Washington D.C. The colloquium was organized by the Elliott School of International Affairs of George Washington

University and the National Committee on United States-China Relations. A private, non-governmental organization, the National Committee on U.S.-China Relation focuses on international politics and security, education, governance and civil society, economic cooperation, the media, and transnational global issues such as the environment and public health.

During the colloquium, we had speakers from foreign policy experts, such as Ambassador James R. Sasser, International Consultant and former US Ambassador to China and US Senator from Tennessee, and Zhang Zeguang, Deputy Chief of Mission from Embassy of China. We also had professors from the Elliott School, economists, representatives from the media, business sector, think tanks, and NGOs as our guests in lectures and panel discussion. We had site visits to eleven places such as ABC News, The Coca-Cola Company, U.S. Senate, U.S. Department of Defense, and USTR. During the colloquium, we watched Thirteen Days and had a discussion of the Cuban Missile Crisis.

It was an eye-opening experience for me. As an international student, the colloquium provided me an opportunity to better understand democracy and the making of foreign policy, to see it from both national aspect and ideological aspect, to hear opinions from different aspects of the society, and to look at the US-China relationship from a higher level.

FOF Web Site

The FOF website has been revised and now includes on-line registration for all luncheons. Our <u>Members Services</u> section is restricted to FOF members and requires a user name and password which you obtain when you join or renew your membership. Website features include:

Membership Directory – A listing of all FOF members is provided. Contact information is available only if members agree to have it posted.

Update Member Information – You may update any of your membership information on-line. This will help to make sure that you don't lose contact with us.

Job Postings – Corporate job openings will be posted. E-mails will be sent to advise you that a new job opening has been posted. You will then go to the web site to see the job description.

Resume Posting – FOF members may post their resume on the FOF web site when they are seeking employment.

Membership – You may join or renew your membership on-line. Renewal is a very simple one-step process. Go to

https://bus.cba.utulsa.edu/fof/memberapp.asp

Meeting Registration – You may register for all of our luncheons on-line at:

https://bus.cba.utulsa.edu/fof/reg.asp.

Leadership

Our officers and directors for 2005-06 are:

Officers

President Susan Cravens, JP Morgan VP Programs John Chandler, Magellan LP Treasurer Beverly Monnet, ONEOK Secretary Rocky Moore, Bama

FEF Bob Fitzgerald, Arrow Trucking Membership Jake Dollarhide, Longbow Asset

Directors

Jim Arens, Trust Company of OK Keith Bailey, Williams (Retired) Roger Bey, TU Shane Goodwin, Citigroup Steve Hildebrand, Dollar Thrifty Callie Mitchell, Williams Don Spaugy, SemGroup, LP

Fees

Fees for this year are:

- \$150 (Membership plus all luncheon fees)
 \$50 (Tulsa area members membership fee only)
 \$10 (out-of-area members outside 50 mile radius of Tulsa)
 \$10 (current TU full-time students or December 2004 or May 2005 graduates)
- \$300 (Membership plus all luncheon fees for yourself and one guest)
- \$135 One reserved table (8 seats)
- \$1,200 (One reserved table of eight at each luncheon)

Luncheons:

Members \$15 (\$12 paid in advance) Non-members \$20 (\$17 paid in advance)

\$2,500 Corporate Sponsorship

Executive Luncheon Sponsors

If your firm would like to gain some additional recognition and support FOF, it is now possible to be designated as a Friends of Finance Executive Luncheon Sponsor. A Luncheon Sponsor would receive recognition in our newsletter, recognition at the meeting on PowerPoint slides prior to the meeting, recognition from the podium, and a table for eight at one luncheon with preferential seating. The Luncheon Sponsorship is for one meeting. The cost is \$1,000. There will be no more than two Luncheon Sponsors at a single meeting. Contact Judy Miller, (judy-miller@utulsa.edu or 631-2588) if you are interested in being a Luncheon Sponsor.

Resume Posting

FOF members who are seeking employment may now post their resume on the FOF web site. An email will be sent as new resumes are posted. The email will only list the type of position sought and a link. Your user name and password will be required to access the actual posting.

E-mail your resume as a Word or PDF file to Judy Miller (<u>judy-miller@utulsa.edu</u>) who will post it. In your e-mail, please include a job title (financial analyst, CFO, etc.) of not more than four words. We will not edit your resume. There is no cost to members for this service.

Job Posting

Last year we initiated a web site for job postings. This year we will continue this service on a no cost basis for all members. Membership is required both to post jobs and to view job postings. Once we post a job, we will distribute an e-mail announcing the new job posting.

Firms who have used FOF to distribute job openings have found it to be a very effective recruiting tool. FOF members have been very appreciative and have told us how they passed along the job information to friends seeking employment. Hence, the distribution is far larger than our membership. We encourage you to have your firm participate in our job posting service.

To post a job opening, e-mail the job description in Word or PDF file, along with contact information to Judy Miller (judy-miller@utulsa.edu) who will post it. We will not edit the files.

ConocoPhillips Spirit Scholars

Five business students have been selected to be added to the CBA group that will receive the ConocoPhillips SPIRIT Scholarships for 2005-06. Each recipient at TU receives a scholarship of \$8,000 per year and professional, leadership and personal development opportunities, including internships with ConocoPhillips.

These scholarships are very competitive and are only given to full-time students who achieve academic excellence and demonstrate leadership abilities and involvement in student and professional organizations.

The scholarship recipients are:

Kenneth Knoll, International Business Allison Davis, Accounting Grant Najera, Finance August Hadwiger, Accounting Layne Fisher, Marketing

Continuing Scholars are:

Suzie Griffiths, Accounting Benjamin McCoym Accounting David "Tony" Kay, Finance Jennie McDonald, MBA Natalie Eneff, Business

Take-A-Student to Lunch

One goal of Friends of Finance is to provide assistance to our students. Assistance may be in the form of employment advice, employment opportunities, and mentoring. One way to do this is to participate in our Take-A-Student to lunch program. Just contact Judy Miller at 631-2588 or judy-miller@utulsa.edu and tell her how many students you would like to host. She will arrange for the student(s) to meet you at the registration desk for the luncheon. Please ask for the student(s) when you check in.

Membership

Membership is off to a great start with 288 individuals already on the membership rolls. We are well on our way to meeting our challenging goal of 475 members for this year. The demand for luncheon seats is making it critical to be a member. To join or renew your membership go to:

https://bus.cba.utulsa.edu/fof/memberapp.asp.

Members can check the Membership Directory at: https://bus.cba.utulsa.edu/fof/members/directory.asp.

New members since our last newsletter are:

Dorinda Alexander Tim Koski Ray Batchelor, Jr. John McDermott Randy Bluhm Dee McDugle Larry Born Chandra McGechie Ellen Burgess Patrick Mensching Jenna Carev Bill Mever Brian Carney Callie Mitchell Carolyn Cavins Jeff Morrow Mark Cavins Gloria Nicholson John Chandler Ange McGrew Nicholas Cordle Curtis Parker Robyn Ewing Mike Payne John Flegler Connie Peck Debbie Fleming **Bob Prince** Alan Ford **Sharon Prince** Bob Fredrickson Trudy Romer Chuck Fuller **Brian Smith** Steve Ganzkow Derek Steffen Brian Glenn James Stone Shane Goodwin Gale Sullenberger Michael Hoffman Tim Tolin Stuart Turner Russ Iorio Jennifer Jackson Don Weinert Jeff Jackson, II Phil Wilner Mike Kent Barry Woods

Corporate Sponsors

A Corporate Sponsorship provides a table for eight at each luncheon with preferential seating; recognition in each newsletter; recognition at each meeting on PowerPoint slides prior to the start of each luncheon, a listing on a display board at each luncheon, and recognition from the podium at a number of the luncheons.

To ensure that individual members have adequate seating the Board has limited the number of Corporate Sponsors to twelve.

The annual cost of a Corporate Sponsorship is \$2,500. If you are interested in having your corporation join, contact Judy Miller at 631-2588 or judy-miller@utulsa.edu for details. Sponsors for this year are:









Dollar Thrifty Automotive Group, Inc.

















Upcoming Executive Luncheons:		
Date	Speaker	Position & Company
November 17, 2005	Diana Ferguson	SVP, Strategy & Corporate Development, Sara Lee Corp.
<u>January 20, 2006</u>	Larry Nichols	Chairman & CEO, Devon Energy Corporation
February 15, 2006	James A. Bell	Chief Financial Officer, The Boeing Company
March 22, 2006	Jake Henry, Jr.	President &CEO, St. Francis Health System
April 17, 2006	Richard S. Fuld, Jr.	CEP, Lehman Brothers, Inc.
May 8, 2006	Paul G. Haaga, Jr.	EVP, Capital Research & Management Company

Affiliate's Programs

Last year our partnerships with other professional groups worked very well. They helped to promote our programs and we did the This year, we will continue our same. partnerships.

TU Executive & Professional Development

The University of Tulsa, Center for Executive & Professional Development is proud to announce the following upcoming programs this fall:

Energy Advocates

For more information: 599-7767 info@energyadvocates.org

 $\frac{\textbf{NAIC}}{4^{th} \text{ Thursday Free Education Classes}}$ 6:45 p.m. – 7:30 p.m. Hardesty Library, 8316 E. 93rd

INVESTOR FAIR November 19, 2005

NAIC Contact:

deangelistami@hotmail.com or 747-9303

Links

On-line registration https://bus.cba.utulsa.edu/fof/reg.asp

https:/bus.cba.utulsa.edu/FOF

November 17, 2005 Registration form January 20, 2006 Registration form

Membership Form

Pledge Card